

# PACIFIC BUSINESS NEWS

Honolulu, Hawaii

AUGUST 15, 2008

CELEBRATE THE SPEED OF SMALL BUSINESS!

## HAWAII'S FASTEST 50

# #5

**101 Financial**  
Kahuku



*These are Hawaii's fastest-growing companies, based on percentage growth in revenue between 2005 and 2007. PBN asked the companies' top executives this question: "As one of Hawaii's fastest-growing businesses, what are your key strategies during the current economic downturn?" Here are their answers*

### 101 FINANCIAL

**Type of business:** Education services covering basic money management and debt elimination

**Revenue growth 2005-2007:** 414%

"Our representatives first must be clients so they know the value of our services. We help people conquer their debt."

**Alan Akina**, president

### HAWAII'S FASTEST 50

## THE LIST PBN'S FASTEST 50 - 2008

Ranked by percentage of revenue increase between 2005 and 2007

Rank (Prior rank*)	Company name Address Web site	Year est. in Hawaii	Phone Fax	2005 - 2007 percent revenue increase	Revenue 2007 2005	Employees 2007 2005	Products or services	Top executive Title
1	<b>Akimeka Technologies</b> 1600 Kapiolani Blvd., Suite 530, Honolulu, HI 96814 www.akimekatech.com	2003	(808) 944-3885 (808) 944-3910	2,477%	\$6,700,000 \$260,000	40 1	Information technology services, program management and technology products	<b>Philip Kahue</b> President
2	<b>Rising Sun Solar Electric</b> 810 Kokomo Road, Suite 160, Haiku, HI 96708 www.risingsunsolar.com	2004	(808) 579-8287 (808) 575-9878	1,524%	\$1,753,549 \$107,955	NA <sup>1</sup> NA <sup>1</sup>	Design and installation of photovoltaic (solar electric) systems	<b>Brad Albert &amp; Matias Besasso</b> Owners
3	<b>Pukoa Scientific</b> 2800 Woodlawn Drive, Suite 141, Honolulu, HI 96822 www.pukoa.com	2004	(808) 457-1560 (808) 237-5959	1,337%	\$1,963,195 \$136,637	17 4	Design and development of pattern recognition technologies for defense and commercial use	<b>James Karins</b> President
4	<b>BrokersEye</b> 1585 Kapiolani Blvd., Suite 1512, Honolulu, HI 96814 www.brokerseye.com	2004	(808) 630-6103 (808) 739-2742	441%	\$6,496,393 \$1,201,358	3 1	Real estate consulting and investments	<b>Adam Lee</b> Owner
5 (5)	<b>101 Financial</b> P.O. Box 101, Kahuku, HI 96731 www.101financial.com	2002	(866) 999-9101 (866) 999-9101	414%	\$2,386,257 \$464,360	200 100	Financial education and literacy programs for money management, debt elimination and banking	<b>Alan Akina</b> President
6	<b>International Wastewater Technologies Inc.</b> 2632-B Kilihau St., Honolulu, HI 96819 www.internationalwastewater.com	1999	(808) 833-2298 (808) 833-2322	334%	\$3,215,295 \$740,400	12 2	Sales and installation of wastewater treatment and storm water retention systems; environmental cleanup	<b>Glen Lindbo</b> President
7	<b>Kahanakoa Construction Inc.</b> 74-4933-D Mamalahoa Highway, Holualoa, HI 96725 NA	2001	(808) 331-0484 (808) 327-1927	307%	\$1,480,029 \$363,356	8 3	Excavation, septic and waste management	<b>Anthony Loando</b> President & Owner
8 (8)	<b>Aqua Hotels &amp; Resorts</b> 1850 Ala Moana Blvd., Honolulu, HI 96815 aquaresorts.com	2002	(808) 943-9291 (808) 944-2782	238%	\$4,920,293 \$1,453,876	354 135	Hotel and condo-hotel management, condo-hotel conversions	<b>Michael Paulin</b> President & CEO
9 (1)	<b>Huber Pools</b> 279B Lakau Place, Kihei, HI 96753 huberpools.com	2004	(808) 870-8875 (808) 875-8877	202%	\$1,843,616 \$610,094	10 4	Swimming pool construction and remodels; licensed gunite contractor	<b>Hans Huber</b> President
10 (21)	<b>Pacific Commercial Services</b> 5 Sand Island Access Road, Bldg. 931, Honolulu, HI 96819 www.pcshi.com	2001	(808) 545-4599 (808) 845-9773	191%	\$7,450,000 \$2,560,000	24 12	Environmental services: hazardous waste disposal, site remediation, industrial cleaning	<b>Jingbo Chang</b> General Manager